

SELECTED TRANSACTIONS FOR GENNADY M KHAREYN

- Representing Yukos in (i) negotiations with MOL of Hungary leading up to the establishment of a joint venture for the development of a new oil field in Western Siberia and the export of oil to Central Europe and beyond, including the drafting of all transaction documents and (ii) negotiations with TOTAL of France concerning the exploration and subsequent production of oil in the Russian part of the Black Sea;
- Representing Ingenix, a wholly owned subsidiary of United Health Group, in its acquisition of a Russian contract research organization, including due diligence, preparation of all transactional documentation, negotiations and advice with respect to ancillary matters, including employment and intellectual property law;
- Representing IKEA in connection with (i) negotiations concerning land lease/acquisition in Moscow, the Moscow Region and the Leningrad Region; (ii) negotiations concerning the construction of hyper-markets in the Moscow Region; (iii) negotiations with potential shopping mall tenants; (iv) acquisition and disposition of minority and controlling stakes in Russian furniture manufacturers; (v) termination of a joint venture in Krasnoyarsk, Siberia; (vi) construction of a \$20 million manufacturing facility in the Leningrad Region; (vii) employment law issues; and (viii) all ancillary corporate advisory and ongoing compliance matters;
- Representing one of the largest global banks in its bid to acquire a minority stake in the leading Russian developer of proprietary software solutions and outsourcing resources;
- Advising Caterpillar in negotiations for a long-term lease in the Leningrad Region and construction of a \$50 million manufacturing facility;
- Representing a multinational chemical company in its joint venture involving the construction of a manufacturing facility in Siberia;
- Representing Dayco, a leading European manufacturer of automotive parts, in its joint venture with a Russian company for the production of parts for the newest passenger car model introduced by AvtoVaz, the largest Russian auto manufacturer;
- Advising a leading global provider of mining services, chemicals and fertilizers in its negotiations to acquire land and build a manufacturing facility for the production of chemicals and explosives in the Leningrad Region;
- Acting as Russian local counsel to Orica in a worldwide US\$ 1.7 billion acquisition of Dyno Nobel, including advising on antitrust clearance, acquisition structuring and employment law issues;
- Representing a US pharmaceutical firm in connection with (i) the conduct of clinical trials at various Russian medical institutions; (ii) Sponsored Research Agreements with leading Russian research centers affiliated with the Russian Academy of Sciences; and (iii) the transfer of intellectual property rights from individual researchers as well as various research institutes;
- Representing a major US soft drink and beverage company in the acquisition and reorganization of beverage plants in north-western Russia and the Baltic states;

- Representing the global leader in photomask and reticle technology in its negotiations with the Russian Ministry of Science and the state owned electronics conglomerate for the sale of photomasks to Russia and the eventual formation of a joint venture for the manufacture of photomasks in Russia;
- Advising AspenTech, a leading US developer of software for process industries in negotiations with a major Russian oil company concerning the use of the developer's software for the long-term optimization of the oil company's supply-chain management;
- Advising a German mining services provider with respect to employment issues in one of its subsidiaries in Siberia, including termination of authorities of directors and board members, termination of labor contracts and developing strategy for contemplated court proceedings stemming from the foregoing;
- Representing Pegasus Polymers International, a leading US supplier of resins and plastics, in its relationship with Nizhnekamskneftekhim (one of the largest suppliers of polymers in Russia) and other suppliers; drafting and reviewing commercial agreements (supply, freight-forward, agency); establishing the Moscow representative office and providing full legal support with respect to its day-to-day activities (accreditation, employment permits, accounting); providing legal support for the purchase of real property in Moscow (legal advice on specifics of registration of real estate sale-purchase agreements, drafting necessary paperwork, filing documents with the relevant authorities);
- Representing a US tire equipment manufacturer in a Russian bankruptcy proceeding;
- Numerous representations of multinational tenants in lease and purchase negotiations in Moscow and St. Petersburg;
- Advising a Russian financial and investment group on the establishment of a U.S. registered investment company, a U.S.-registered investment advisor and various U.S. and offshore investment vehicles facilitating investment in Russian debt and equity securities;
- Advising securities market professionals and Russian governmental bodies on legislation governing the establishment of mutual (or unit investment) funds, custody and share transfer and registration;
- Representing a state oil company of one of the Newly Independent States in international negotiations concerning the division of subsoil and other resources of the Caspian Sea;
- Advising a major US telecommunications company in an acquisition of a Russian non-cellular telephony services and internet access provider;
- Advising a leading luxury hotel chain in its negotiations with a Russian tourist and marketing services provider;
- Advising a US telecommunications company in its acquisition of a minority stake in 11 cellular telephone companies across Russia and certain Central Asian countries;
- Representing an international satellite agency in negotiations with the Russian Space Communications Company concerning the financing, construction and launch of a foreign built satellite from Russian territory.